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1912-1913

WHOLESALE CATALOGUE

AND PRICE LIST

GRAY'S NURSERY

PEKIN, INDIANA.

R. D. NO. 13

Fruit Trees, Berry Plants, Cuttings, Etc.

THE HALF-PRICE NURSERY.



ALVIA G. GRAY AMONG HIS TREES.

Our Specialties are Choice Blackberry Plants and Root Cuttings, Raspberry and Strawberry Plants of all Standard Varieties.

Samples of our Plants and Trees may be seen at our Branch Packing Ground corner of Main and Market streets, BORDEN, IND., on C. I. & L. R. R.

TWENTY YEARS EXPERIENCE WITH PLANTS AND TREES.

Greetings To Our Customers

In this, our silent and only salesman, let us explain why we can and do sell the very best stock at one-half the usual price. We travel NO AGENTS, but give our customers the advantage of the 50% usually paid to agents. We issue NO EXPENSIVE CATALOGUES, but a plain list of facts and figures. We sell STRICTLY FOR CASH, therefore have NO BAD ACCOUNTS to charge to the more honest customers who make it a point to pay as they go. We are situated where good land and reliable labor are cheap. We hire no help except such as will look to the best interests of our customers, as their best interests are also ours.

We own our land, berry fields, nurseries, packing grounds, etc., and have no rents, leases or interest to charge to our customers. We have NO SAN JOSE SCALE or other insect enemies to fight. We grow our stock on new soil, requiring but little fertilizer, which makes the very best possible root system, and but very few scrubs or culls. We get our mail delivered direct to our office from Pekin, Ind., and our telegraph or telephone orders from Borden, Ind., care of Cumberland Telephone Co. Our packing ground is located on line of C. I. & L. R. R. and we ship promptly. We box and pack all stock in the best possible manner and place on board cars here FREE OF CHARGE.

If you want stock in large quantities, or care to let your neighbors club in with you, write us for special inducements.

We guarantee all stock by express to arrive in good condition, when by freight we send you receipt that same was received by the railroad company in good shape. Further than this we can not go, and mention this because there is occasionally a "freak" who would expect us to guarantee stock to live without any care or cultivation, on any kind of poor soil and through drouths and all other unfavorable conditions beyond our control. Therefore, it is mutually understood and agreed between our customers and ourselves that we give no further guarantee, either expressed or implied. All claims to be valid must be made within ten days from date of shipment, to give us time to take the matter up with the express company.

Wishing the greatest success to our thousands of old as well as new customers and soliciting a part of your future business.

GRAY'S NURSERY,

ALVIA G. GRAY, Pekin, Ind., R. D. No. 13

AS TO VARIETIES

While we grow almost all standard varieties of both fruit trees and berry plants, we list only a few of the most important kinds. If you want varieties not listed here, write us; we have them if they are worth growing.

Standard Apple Trees

No. 1—5 to 6 ft., at 15 cents. Ben Davis, Wine Sap, Rome Beauty, Grimes' Golden, Banana, Yellow Transparent, Talman's Sweet, Etc.

Standard Peach Trees

No. 1—5 to 6 ft., at 10 cents. Elberta, Old Mixon, Heath Cling, Hill's Chili, Crawford's, Iron Mountain, Gold Drop, Hoosier Cling, Chinese Cling, Lemon Cling, Blood Cling, Etc.

Special Varieties of Peach Trees

✓ Fleenor, the very largest peach grown, a white cling with a red cheek and of exceptional merit owing to the fact that it is perhaps the most hardy peach under cultivation, extra fine flavored fruit and is so firm that it can be shipped to very distant markets. We saw them sell on the Louisville market last fall at five cents each or four to five dollars per bushel at the commission houses.

The tree is immensely productive and has the rather unusual trait of reproducing true from the seed. We believe it is the best peach in existence for canning and all other purposes.

✓ No. 1—5 to 6 ft., at 25 cents each or five for \$1.00.

✓ Winter Keeper—This peach marks a new era in producing a variety that will with proper handling keep long after the last of peach season. It represents the nearest approach to a winter peach we have ever seen and its season is latest of all peaches and has rather tough skin and solid flesh, much like an apple it can be kept till almost Christmas. Very large, good flavor, white to pinkish color, annual bearer, very productive and entirely hardy and a great favorite here.

No. 1—5 to 6 ft., at 25 cents each or five for \$1.00.

Standard Pear Trees

No. 1—5 to 6 ft., at 15 cents. Kieffer, Garber, Etc. Very nice and straight.

Standard Varieties Plum

No. 1—5 to 6 ft., at 20 cents. Damson, Shippers' Pride, Wild Goose, Burbank, Abundance, Etc.

Standard Varieties Cherry Trees

✓ No. 1—Select, 4 to 5 ft., at 20 cents. Early Richmond, Montmorency Dye House, May Duke, Etc. Extra nice trees.

SMALL FRUITS

RASPBERRY—The Hoosier Black Cap. This grand berry stands first, not only in our list, but also as a money maker. It has no equal as to productiveness, hardiness and healthy growth of cane and size, color and flavor of fruit. Berries sell at \$1.00 a gallon on the average; it is "a pocketbook filler." All of the leading nurseries are listing it and it is classed far ahead of Cumberland by our best commercial growers. If you want additional proofs, write us.

Strong plants, \$1.00 per dozen, prepaid. \$3.00 per 100 by express; \$8.00 per 500; \$15.00 per 1000. Try the HOOSIER!

CUMBERLAND BLACK CAP, \$1.25 per 100; \$6.00 per 500; \$10.00 per 1000.

KANSAS BLACK CAP, \$8.50 per 1000.

PLUM FARMER \$10.00 per 1000.

RED RASPBERRY—RED ROSE a beautiful bright red, extra large and solid, does not crumble or drop from the vines, good grower, very productive and as hardy as an oak. Not a trace of the purplish color that we find in a great many red raspberries. The best red for market purposes. Resembles Louden, but decidedly advanced on that grand berry.

Price \$1.00 dozen, prepaid; \$3.00 per 100 by express; \$8.00 per 500; \$15.00 per 1000.

LOUDEN RED—\$1.25 per 100; \$5.00 per 500; \$8.00 per 1000.

MILLER AND EARLY KING REDS, same price as Louden.

GIBRALTAR—The famous, new, iron clad, Canadian Black Cap Raspberry.

ST. REGIS—The great, new, everbearing Red Raspberry.

We offer extra strong plants of either above varieties at 75 cents per dozen; \$1.50 per 50; \$2.50 per 100.

BLACKBERRIES

GRAY'S PERFECTION—Perfectly hardy, even at extreme North. An extra rank grower of strong canes that stand up well, fruit jet black and glossy, very large, oblong shape, very firm, even when fully ripe; the berries hang in great clusters, and have the excellent flavor of the Wilson, but a decided improvement over all other varieties, having withstood 35 below zero. Season medium to late.

Price \$1.00 per dozen; \$3.00 per 100; \$8.00 per 500; \$15.00 per 1000.

EARLY HARVEST blackberry plants, select grade, at \$5.00 per 1000.

SNYDER, No. 1 plants at \$6.00 per 1000.

MERSEREAU, WILSON AND LOVETT'S BEST, blackberry plants, best grade, at \$8.00 per 1000.

Select Blackberry Root Cuttings

These are standard length, recolloused, hand-graded root cuttings, put up in the very best shape, and we are selling hundreds of thousands to the leading nurseries and to the most progressive commercial growers throughout the United States, who prefer them to ordinary plants.

Prices—Early Harvest, at \$1.00 per 1000; Snyder, at \$1.50 per 1000; Merse-reau, Wilson and Lovett's Best, at \$2.00 per 1000; Gray's Perfection, at \$2.50 per 1000.

Strawberry Plants

We desire to call special attention to the fact that all of our plants and trees as well, are grown on new soil, admirably well suited to the production of a splendid root system, and our plants, strawberry especially, have large, strong crowns and that excellent root system so necessary to start plants to growing as soon as set in their new home.

OUR DOLLAR MARK STRAWBERRY easily takes first place in the ranks of our best market berries. The plant is large and stocky, an excellent grower and plant maker, entirely free from rust. It is a perfect bloomer and its long, vigorous roots renders it resistant of both drouth and freezing, berries very large and perfectly even in shape and holds out perfect to end of season; NO BUTTONS.

Outclasses Gandy as a solid shipper and will produce four times as many berries per acre; it is the least injured by frost and the best and most profitable berry we have ever grown; by all means plant some Dollar Mark.

Price..... Owing to our large stock of plants and that we wish to bring it to the notice of the greatest possible number of fruit growers, we are for a limited time offering select plants at the greatly reduced price of \$1.00 per 100; \$3.00 per 500; \$5.00 per 1000.

WARFIELD, (Imp.) at \$2.75 per 1000.

SENATOR DUNLAP, (Per.) at \$2.75 per 1000.

AROMA, (Per.) at \$3.00 per 1000.

HAVERLAND, (Imp.) at \$3.00 per 1000.

NORWOOD, at \$1.50 per 100.

EA. OZARK, \$1.00 per 100.

Huckleberry or Blueberry

GIANT BUSH is an upright grower, perfectly hardy everywhere, easy to cultivate and immensely productive, of the most lucious and highly flavored berries in existence; it is attracting a great deal of attention throughout the whole country at present and nothing in either large or small fruit comes anyways near equaling it as a dessert or for pies, preserves, canning or eating out of hand. No fruit farm or garden is complete without at least a few rows of blue berries.

NOTE—Do not confuse this berry with the worthless “garden huckleberry or wonderberry.” Ours is the Blueberry of commerce, always quoted in market reports at 50c to 75c per gallon.

Strong plants \$1.00 per dozen; \$3.00 per 100; \$6.00 per 500; \$10.00 per 1000.

GOOSEBERRY—Downing and Houghton at 15 cents each; \$6.00 per 50; \$10.00 per 100.

CURRENTS—Fays, Red Cross, Pomona, Perfection, White Grape and Lee's Black; 15 cents each; \$6.00 per 50; \$10.00 per 100.

GRAPE—Concord, Delaware, Woodruff, Agawam, Niagara, Etc., at 10 cents each; \$1.00 per dozen; \$6.00 per 100.

DEMING SPRAYERS

For All Spraying Conditions

Two dozen styles of Spray Pumps from the Small Bucket and Knapsack Sprayers to the Barrel, Tank and Power Sprayers for Extensive Orchard Operations. Seven styles of Spraying Nozzles and a Score of Spraying Appliances.

Deming Sprayers are Practical

Pumps have Brass Working Parts. We make the Patent Bordeaux, Demorel and Simplex Nozzels. Used and Recommended by leading fruit growers and Agricultural Experiment Stations. They are known as "The World's Best."

A few DEMING SPRAYERS are illustrated below and on the following page.

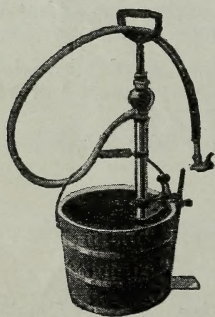


Fig. 689
The "Perfect Success"
for "Garden and
Greenhouse.

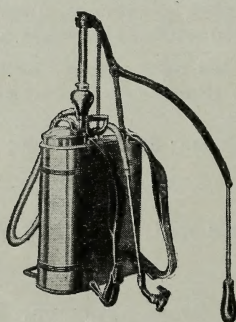


Fig. 675
The "Success" Knapsack
for Garden and Vine-
yard.

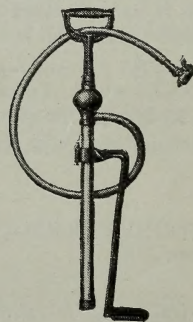


Fig. 659
The "Success" for
Garden, Etc.

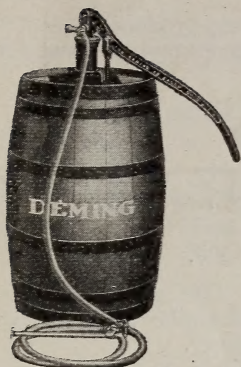


Fig. 645

The "Century" for Orchard and Field.

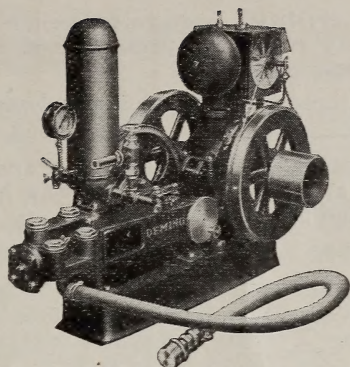


Fig. 656

The "Premier" Power Sprayer for large operation.

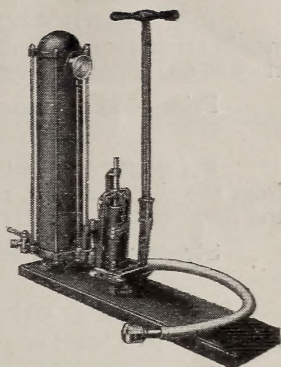


Fig. 633

The "Samson" a Powerful Orchard Sprayer.

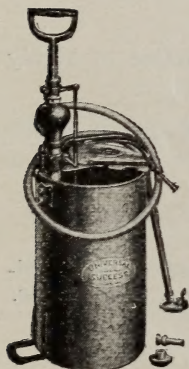


Fig. 662

The "Universal Success" ("Six in One") for Spraying, White-washing, Fire Protection, etc.

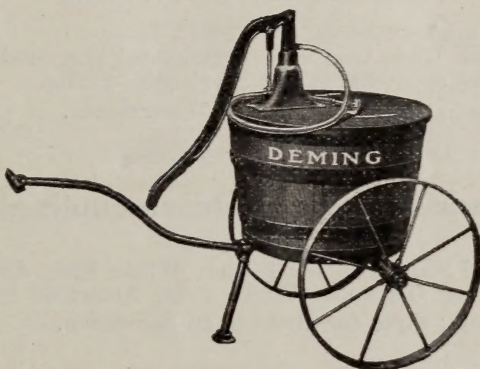


Fig. 651

The "Gardeners' Choice" for Garden and Orchard.

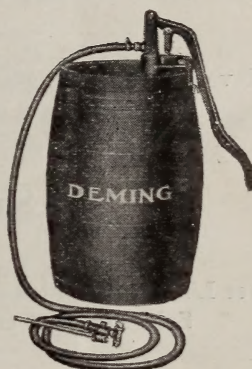


Fig. 632

The "Captain" medium price Orchard Sprayer.

THE DEMING CO.

Manufacturers of

Hand and Power Pumps for all Uses SALEM, OHIO

Sold by dealers generally—Wholesale distributing agencies in the principal cities. Illustrated catalogue with Spraying chart with formulas and directions on request.

The publisher of this catalogue uses and endorses the Deming Sprayers.

PERSIMMONS—GOLD DROP, large golden yellow, very productive, comes into bearing young, fruit very sweet and firm, a good shipper and the best for market and all other purposes.

Price—35 cents each, three for \$1.00; \$3.50 per dozen.

FILBERTS—Jumbo or Mammoth Cluster, large and early, nuts part freely from the pod, the best for all sections, being entirely hardy, easy to cultivate and immensely productive and profitable.

Strong plants 10 cents each, \$1.00 per dozen; \$7.50 per 100.

BLACK WALNUT—Very valuable for both nuts and timber; productive and comes into bearing young, a thrifty and symmetrical grower.

Price—First-class trees 20 cents each; \$2.00 per dozen; \$15.00 per 100.

CHESTNUT—American Sweet, the most valuable chestnut, comes into bearing quite young, nuts are fair size and borne in clusters and exceptionally sweet and highly flavored.

Price—35 cents each; three for \$1.00; \$3.50 per dozen.

PAWPAW—Golden Gem, tree very ornamental and productive of highly flavored fruit, rich golden color, hardy and bears quite young.

Price—35 cents each; three for \$1.00; \$3.50 per dozen.

Shade Trees and Ornamentals

Silver Maple, Hard Maple, Golden Poplar, White Elm, American Elm, Silver Linn, White Flowering Dogwood, White Pine, American Pine, Blue Cedar.

Select trees 35 cents; three for \$1.00; \$3.50 per dozen.

Shrubbery

Hydrangea, (P. G.), perfectly hardy, Lilac, American Beauty Rose, Crimson and Baby Ramblers.

35 cents each; three for \$1.00; \$3.50 per dozen.

Hardy Ferns

Maidenhair (Adiantum Pedatum), Royal (Regalis), Cinnamon (Cinnamomea), Christmas Fern, Etc. All retain their fresh verdant greenness through the most severe northern winters; they can not be surpassed for ornamentals and are very easy to transplant.

Price—Extra strong crowns and roots \$1.00 per dozen; \$5.00 per 100; \$15.00 per 500; \$25.00 per 1000.

BERRY SEEDS

Owing to the fact that a great many varieties will reproduce more or less true to the seed, and that hundreds are experimenting with planting berry seed, we are offering a choice lot of seed of all the best standard varieties at an extremely low price; all fresh seed from vigorous and healthy stock.

BLACKBERRY—Gray's Perfection, Ea. Harvest, Snyder, Mersereau, Lovett's Best, Wilson, Etc.

RASPBERRY—Hoosier Black Cap, Cumberland, Plum Farmer, Kansas, Etc. Red Rose, Loudon, Miller, Ea. King, Reds.

STRAWBERRY—Dollar Mark, Gandy, Aroma, Dunlap, Haverland, Warfield, Parson's Beauty, Nick Ohmer, Pride of Michigan, Fairfield, Midnight, Etc.

DEWBERRY—Daisy, Lucretia, Austin, Premo, Etc.

Per package of 500 seed, 15 cents; per package 1000 seed, 25 cents; any variety.

All quotations made herein are for cash with order. Remit in any way most convenient. Private checks accepted.

Always order real early while all lines are full, and bear in mind that all orders must be filled in "barber shop order," first come, first served.

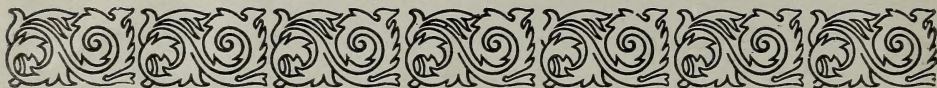
Yours for a prosperous season,

GRAY'S NURSERY,

R. D. No. 13, Box 79

PEKIN, INDIANA





TO WHOM IT MAY CONCERN

THE FRUIT GROWING PUBLIC IN PARTICULAR:

We the business men of Pekin, Ind., and of Borden, Ind., most heartily recommend Alvia G. Gray, who is the leading Nurseryman of our locality, growing a full line of all standard varieties of fruit trees and berry plants true to name. Personally we know him to be strictly honest and straightforward and will give every one a "square deal."

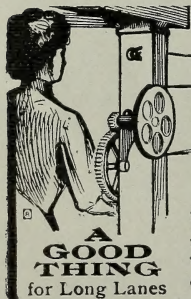
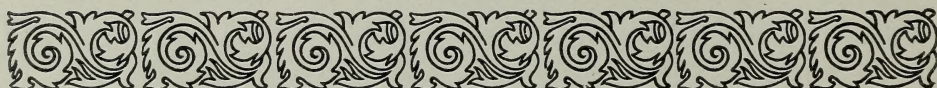
He specializes in small fruits, having originated several varieties of berry plants that have given him, as well as this section of the country, a national reputation, as producing the finest berries in the world.

PEKIN, IND.

G. M. Johnson, Merchant
A. G. Skiles, Cashier Citizen's Bank
W. L. Green, M. D.
Chas. E. Graves, Postmaster
Roy E. Zink, Merchant
W. L. Sullivan, Merchant
C. B. Elrod, Merchant
J. B. Churchman, Furniture
Thos. Bellows, President Citizen's Bank

BORDEN, IND.

Murray S. Wilson, Cashier Borden State Bank
C. E. McKinley, President Borden State Bank
Jesse E. McKinley, Merchant
A. E. Olmstead, Publisher Clark County Sentinel



WHY WALK AFTER THE MAIL

Get your mail without walking after it. Rapid and easy to operate. Saves time, energy and exposure. Easy to put up. Can be placed on telephone poles or 2x4's spiked to fence-posts. Neither wind, rain nor snow affects the operation of

THE OAKWOOD MAIL CARRIER

All parts made of metal, galvanized or painted. Nothing to break or wear out. Pulleys ball-bearing. Mail-box water tight. Let us show you the easiest way to get your mail. Write today for information concerning **thirty days' free trial** and booklet "Getting the Mail."

OAKWOOD MFG. CO., 15 Stanton Ave., SPRINGFIELD, OHIO

PUBLISHER'S NOTICE—We use this Carrier at one of our fruit farms and recommend it to our customers.

Durm Tie and Lumber Co.

BORDEN, INDIANA

Dealers In

Railroad Posts, Ties and Timbers

**Also MANUFACTURERS OF
ALL KINDS OF LUMBER**

This Company now owns some of the best tracts of timber in Southern Indiana and with their full equipment of the latest improved machinery are in a position to turn out a product second to none.

YOUR PATRONAGE SOLICITED.

Orchard Insurance

The 1907 Year Book of the U. S. Department of Agriculture (Page 337) says: "The Beagle is rapidly taking precedence as a favorite for rabbit hunting." All of our horticultural papers and best authorities agree that a rabbit can not stay on the same farm where an English Beagle is kept. Rabbits sometimes destroy a whole orchard or nursery in a single night. If you want to avoid all risk, write us for prices on English Beagle Hounds.

Alvia G. Gray

Pekin, Indiana



One of Shrubby Plant Beds in New Ground. Note Stumps.

As root cuttings make a plantation with a system of roots absolutely perfect, it will come into bearing sooner, withstand drouth much better and produce more, larger and better fruit that will never dry and adhere to the canes, making the so-called "stick tights," therefore plant Blackberry Root Cuttings.



The two plants shown here were taken from adjoining rows where soil, cultivation and all other conditions were exactly alike, except the one on the right with one straight stalk was a sucker plant and the one on the left with branched top and good root system was a standard three and one-half inch root cutting, planted same day that the sucker plant was set.